

Technical Sales

Job Description: Pacific Silicon Sensor a Southern California based manufacturer of Silicon Photodetectors is seeking an experienced sales person to work in-house doing sales and customer service. We manufacture a full range of silicon P/N and PIN Photodiodes, Avalanche Photodiodes, Position Sensitive Detectors and Optoelectronic modules. Our markets include medical, industrial, Defense/aerospace, security and automotive. The qualified candidate for this position must possess drive, ingenuity, client development skills, and be a closer. The candidate must be self directed and able to work independently. There is large growth potential for the right person. Some travel will be required. You will work on-site in Westlake Village California.

Job Requirements: A minimum of 3 years of optoelectronics industry related sales experience. Excellent verbal and written communication skills, Experienced at follow up, negotiating and closing. Experienced using MS Word, Excel, PowerPoint; MRP and/or sales tracking program experience is a plus. Experience or education in engineering, electronics or physics also a plus. Must be a US citizen and possess a valid passport.

- **Salary:** Paid in weekly installments by direct deposit.
- **Benefits:** for salaried-exempt employees, including the following
 - 401(k) retirement account including matching funds
 - Medical, dental, and life insurance
 - Sick leave
 - Vacation